



Global Sealant Manufacturer

AFS Services: Audit | Transportation Management

ABOUT THE CUSTOMER

This manufacturer provides top quality sealants and adhesives to clients around the globe. Using only the finest ingredients available, they formulate their products to service clients in a demanding and ever-changing world. The company prides themselves on their ability to manufacture sealants and adhesives to client specifications with custom formulations.

CHALLENGES

The manufacturer became an AFS client in 2006. Over the years, their growth led to exporting and importing so they began using AFS customs clearance services. This lasting and valuable relationship enabled AFS to delve a little deeper to find that the manufacturer needed consulting for importer responsibilities and buying terms that enable control over compliance, costs and schedules. International shipments are long in life-cycle and heavy on regulations, therefore proper handling is critical for companies to cultivate healthy practices.

SOLUTIONS

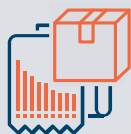
AFS evaluated existing terms with overseas suppliers and advised the manufacturer on how to gain control of their shipments while reducing costs.

RESULTS

The changes recommended by AFS resulted in shipping cost reductions of 12% to 20% in various lanes. The manufacturer began using AFS to arrange international imports and exports, enabling greater control over schedules, increased visibility and compliance with customs regulations..

"Thanks so much for your help and expertise. I look forward to working with you on all international inbound orders. I completely trust AFS to do what is best for us."

– Purchasing Manager



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SHIPPING
COST REDUCTION



GREATER
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